

network

enterprise europe



Business Support on Your Doorstep

EU and UK Support for SMEs



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of
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Innovate UK



BUSINESS WITHOUT BORDERS



**50
countries**

A network connecting 50 countries.



**600
business
support organizations**

Bringing together 600 business support organizations.



**11,000
cross-borders**

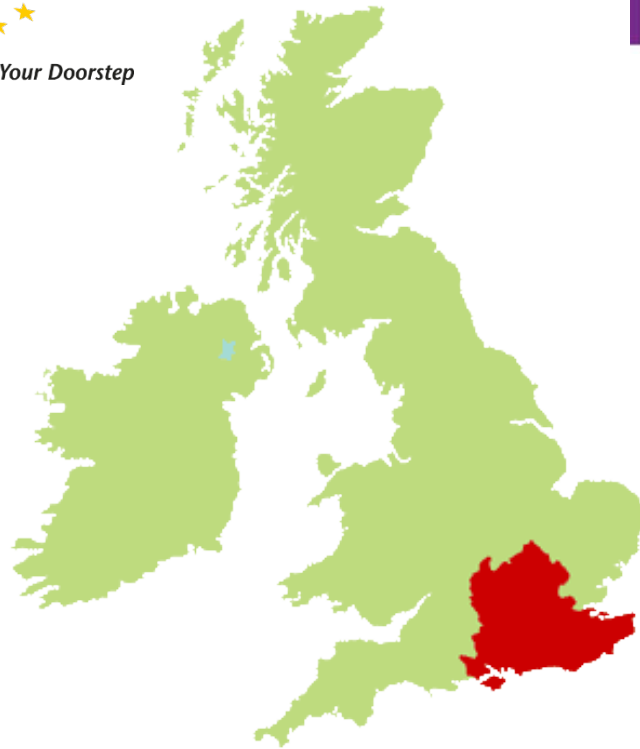
More than 11,000 successful cross-border made possible thanks to the network's contacts.

Enterprise Europe Network

25 Network partners in the UK



Business Support on Your Doorstep



Funded by:

Innovate UK



In the South East of England delivered by:



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Our main activities:

- Partnership and business opportunities
- Access to advice: coaching and funding



New opportunities and partnerships

MANUFACTURER

A UK SME expert in delivering electro-mechanical projects in the renewable energy sector seeks opportunities as a subcontractor to, and manufacturing agreements with, original equipment manufacturers.

DISTRIBUTORS

A Spanish company specialised in manufacturing extra-flat pre-wired tubes (PVC self-extinguishing) and pre-wired corrugated tubes is looking for a distributor / agent, or any supplier collaboration.

RESEARCH PARTNER

A group of Belgian companies, and a developer of innovative agricultural machinery, is looking to establish a consortium to apply for the H2020 - Fast Track Innovation call. The purpose is to assemble and market an innovative self-propelled biomass harvester.

NEW TECHNOLOGIES

A UK based company exploiting, an internationally patented 2nd generation tidal turbine, is looking for engineering partners to develop and operate tidal arrays using this technology.

Grant support



Understand and access Horizon 2020, Innovate UK, Eurostars, etc.



Find partners for consortia (R&D Request)



Application review



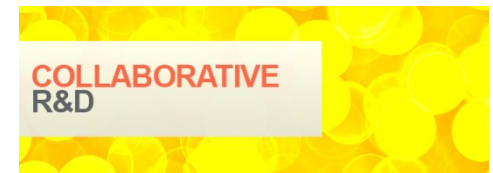
Coaching support for SME Instrument beneficiaries



Innovation management coaching



UK and European funding



Knowledge
Transfer
Partnerships



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- **Overview**

 - Up to £5,000

 - External expert

- **Eligible costs**

 - Develop, improve innovative idea,
product, process or service

 - IP advice

- **Eligibility**

 - Start up, micro or SME UK business

 - Supports a challenge, not improvement or change

 - Have not worked with expert before





Smart

- **Proof of Market**

Up to 9 months, £25k grant, 60% of project costs

- **Proof of Concept**

Up to 18 months, £100k grant, 60% of project costs

- **Prototype Development**

Up to 2 years, £250k grant, 45% of project costs

- **Eligibility**

Early stage, UK micro or SME

- **Key features**

Market research, market testing / competitor analysis, intellectual property, commercialisation planning, feasibility studies, prototyping, testing and trials, including clinical, routes to market



eurostars™

• Overview

Up to €360k, 60% intervention

Different funding rates in Eurostars countries

Collaborative (min. 2 partners)

No thematic restriction

3 month process – quick and timely

• Eligibility

VAT registered UK SME

R&D performing (10% R%D activities)

12 months trading

PAYE staff

Collaborative projects



- Collaborative (3+ partners)
- Thematic
- Long-term (projects 2-5 years)
- High value (€1m+)
- Competitive (< 10% success rate)



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Thematic

- **Excellent Science**

- Future & emerging technologies
- Research infrastructures

- **Industrial Leadership**

- Leadership in industrial and enabling technologies
- Access to finance

- **Societal Challenges**

- Health, demographic change & wellbeing
- Food security, sustainable agriculture & bio-economy
- Secure, clean & efficient energy
- Smart, green & integrated transport
- Climate action, resource efficiency & raw materials
- Inclusive, innovative & secure societies



SME Instrument



- For-profit Small and Medium sized businesses
- Highly innovative / disruptive
- Demonstrate access to EU markets
- No deadlines
- Business plan based online application



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To summarise we offer

- Partnering opportunities (commercial and research)
- Funding advice per sector
- Innovation management coaching support
- Introduction to other UK and EU experts – KTN, National Contact Points, Manufacturing Advisory Service, UKTI, Catapults.

Thank You!
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